



**take a hike**  
YOUTH AT RISK FOUNDATION®

## **C8 HELPFUL HINTS**

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### **GIVE BEFORE ASKING**

Why would someone give to a cause or program that you have not supported yourself? At times prospects will ask “What have you given?” or “Have you supported the program financially?” We want you to be prepared for this!

### **YOU ARE NOT RAISING MONEY FOR YOURSELF**

Every time you ask for money you need to remember who you are asking for. You are an ambassador for the youth who are benefitting from this program, whose lives are changing each day. You have an amazing opportunity to connect those wanting to give with a life-changing program. If you are looking for inspiration ask if you can visit the classroom and meet some of the students!

### **KNOW THE CAUSE INSIDE AND OUT**

Spend some time familiarizing yourself with the TAH program. You don't have to be an expert but should know how to talk about it. If you ever need an expert you can ask one of the staff to accompany you on a meeting to answer questions.

### **BE PATIENT... YOU WILL GET SOME “NO’S”**

Not everyone will say yes and that's okay! If someone says no you have the option of asking a bit more about why they are not interested in giving. This will not only help you but also strengthen the program. Maybe they are just not clear about the impact of the program or maybe it's just not a good time for them.

### **BE TRANSPARENT**

We don't want to trick anyone! If someone asks you why you would like to meet you can tell them that you're volunteering on an Community Engagement Committee for TAH and that you'd love the opportunity to tell them more about the organization and program.

### **HAVE FUN!**

This is important... we want you to have fun. We don't want this to be a chore for you but rather a wonderful opportunity.