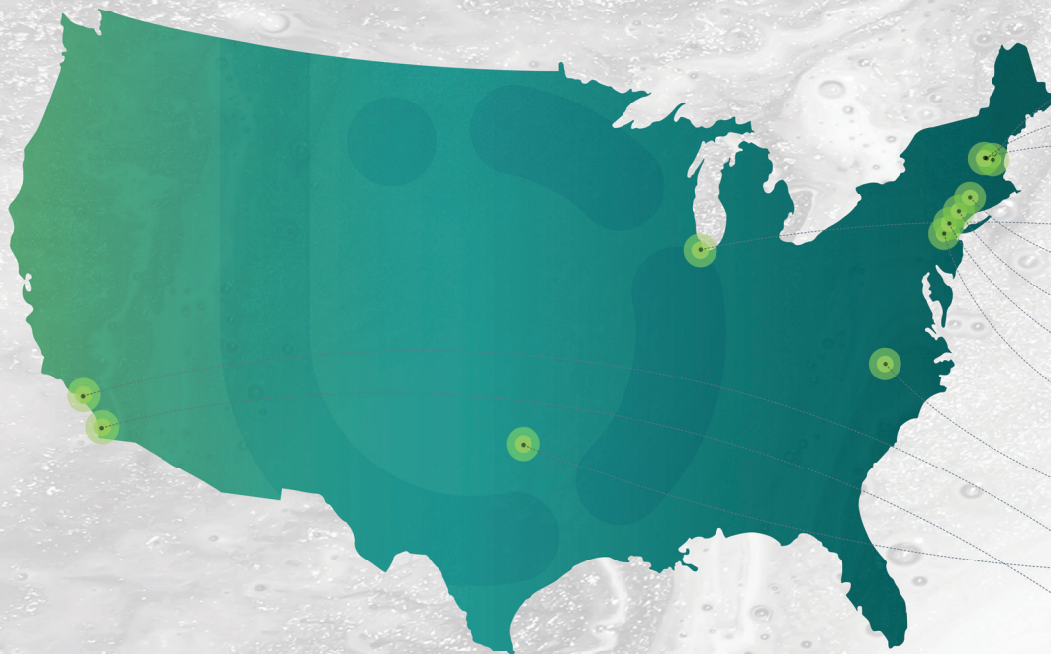




 **biolabs**  
Hôtel-Dieu

1 Parvis Notre-Dame,  
Place Jean-Paul II,  
75004 Paris



**BOSTON, MA**  
Tufts Launchpad | BioLabs

**CAMBRIDGE, MA**  
Eisai Innovation Center BioLabs

**WATERTOWN, MA**  
BioLabs Watertown

**CHICAGO, IL**  
*Coming 2023*

**NEW HAVEN, CT**  
BioLabs New Haven

**NEW YORK, NY**  
BioLabs at NYU Langone

**PRINCETON, NJ**  
Princeton Innovation Center BioLabs

**PHILADELPHIA, PA**  
BioLabs Philadelphia

**DURHAM, NC**  
BioLabs North Carolina

**DALLAS, TX**  
BioLabs at Pegasus Park

**LOS ANGELES, CA**  
BioLabs at the Lundquist Institute

**SAN DIEGO, CA**  
BioLabs San Diego



An International Network





**PARIS, FR**  
*Coming 2023*

**SACLAY, FR**  
*Coming 2023*

**HEIDELBERG, DE**  
BioLabs Heidelberg

# Our Mission

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BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with prominent real estate developers and premiere innovation partners, BioLabs has grown a network in Class-A laboratory buildings across established and emerging biotech clusters.

Flexible terms, world-class amenities, and white glove services allow life science innovators to work, collaborate, and host events. By admitting high potential companies, BioLabs members are surrounded by experienced peers forming a community geared to help mentor and inspire each other on their journey.

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**Established 2009**

# Biotech in Paris

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A dynamic life science community in France

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Paris offers access to a robust scientific environment and a rich core of academic institutions:

**AP-HP**

**Université Paris Cité**

**Sorbonne Université**

**INSERM**

**CNRS**

**Institut Curie**

**Institut Pasteur**

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Public funding and VC funding, which are both integral to continued growth increased 100% and 50%, respectively, between 2020 and 2021. Additionally, the French Life Sciences startups will create over 2,000 jobs in 2022\*

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2,3 billion euros raised by French Healthtech start-ups in 2021\*

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1,2 billion euros of public fund support for French Healthtech companies in 2021.

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*\* France Biotech 2021 Healthtech Panorama*



# Ecosystem Partners In Paris

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BioLabs supports a robust ecosystem by leveraging relationships with our partners. These partners include trade organizations, investors, academic partners and business accelerators. We connect ecosystem partners with our companies in a meaningful way through engaging programming. BioLabs cultivates those connections into long lasting relationships for our members.

The installation of BioLabs in the heart of this hospital is a core part of the @Hôtel-Dieu initiative, launched by AP-HP and the Université Paris Cité, to develop a place of open innovation in health connected to all 39 AP-HP hospitals. This site will be promoting the emergence of new solutions and technologies for the benefit of patients, in close relationship with startups.



# BioLabs Hôtel-Dieu

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## About BioLabs Hôtel-Dieu

In collaboration with AP-HP, BioLabs is launching 1,500m<sup>2</sup> as our first premium life science coworking facility in Paris. BioLabs Paris will be the newest addition to the European Biolabs network.

Targeted at high-potential, early-stage scientific ventures, the site offers shared open lab spaces with over 100 lab benches, premium private offices, and workstations.

Flexible, fully equipped, and supported by a staff of scientists, the site offers shared equipment and access to many academic institutes in Paris.

Located both at Hôtel-Dieu, at the heart of a working hospital and at the Broussais campus, BioLabs Paris is launching interim space to kickstart the growth of our innovation community. Building a deep bench for your research, the space and team will enable up to thirty life science companies to establish and grow roots in the area.





# BioLabs/AP-HP Partnership

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**Membership at our site will give you access to the full BioLabs network, the largest network of innovation communities in the US.**

**Residents will also benefit from the BioLabs/AP-HP partnership.**

- As BioLabs residents, you will be invited to AP-HP's thematic seminars and in particular to the events organized by @Hôtel-Dieu initiative.
- Experts from the Department of Clinical Research, Innovation and Relations with Universities and Research Organizations will be present on our site. You will be able to meet them and discuss opportunities for research partnerships with AP-HP. You will also benefit from their network and expertise to help you set up and develop your clinical research projects.



# The Future

An aerial photograph of Paris, France, showing the city's dense urban landscape, the Seine river, and the Eiffel Tower in the distance. A large teal rectangular overlay is positioned in the lower half of the image, containing white text. The text is arranged in two paragraphs. The first paragraph describes the move of BioLabs to Hôtel-Dieu in 2028, highlighting the space's size and purpose. The second paragraph details the launch of the @Hôtel-Dieu open innovation platform, mentioning its role in the site's transformation and the inclusion of health tech innovation, social housing, and a BioLabs site.

Coming in 2028, BioLabs will move to our permanent home located at Hôtel-Dieu, in the heart of Paris. BioLabs Paris will support life science startups in more than 9,000m<sup>2</sup> of intentionally designed, state-of-the-art, co-working lab and office space.

The launch of the @Hôtel-Dieu open innovation platform is an integral part of the site's transformation plan. This project led by Novaxia Investissement, with a strong component of innovation in health tech, will include the renovation of the hospital, the creation on social housing and the opening of a BioLabs site.







# Membership Benefits and Services

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**Access to premium lab and office space.**

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**Centralized group purchasing system** - BioLabs Marketplace is a pharma-grade procurement system that simplifies your accounting, offers dramatic discounts from top life science vendors, and includes shipping and receiving services.

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**Ready-to-go labs** - Get pipettes in hands on your first day. BioLabs provides everything you need to move swiftly. We take care of permits, temperature-tracking for cold storage, lab coats, LN2 and CO2. All the little pieces you need to start immediately!

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**A full suite of state-of-the-art shared equipment**—Unmetered access to cutting-edge qPCR, HPLC, flow cytometry, microscopy, tissue culture suites, cold storage, and much more – all maintained and managed by a team of BioLabs scientists.

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**On-site concierge services** including scientific support and events staff.

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**Full Environmental Health & Safety support and hazardous waste disposal** including chemical and biohazard waste disposal, safety training for your team, and incident response planning.

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**Access to leading community and industry partners** including top pharma companies and life science groups.

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**Programming and networking**—Educational and social events hosted by wide network of sponsors and business leaders from the biotech and pharma industries.

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**Access to core facilities and services** through our partnerships with many local academic institutes.

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**Ultra-flexible membership terms**—Rent one bench at a time, one month at a time. Grow organically, without a long-term commitment!







# Membership Benefits and Services

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## Lab Equipment and More

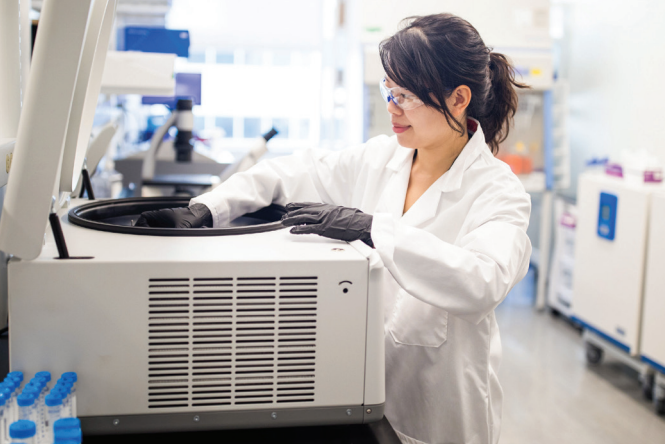
- HPLC
- Rotovap
- Microscopes
- Cell/Colony counters
- Plate Reader (multimode)
- Sterilizers and autoclaves
- Cold Storage (-80°C, -40°C, and 4°C)
- Flow cytometry
- Centrifugation (Micro/Ultra)
- Microbiology facilities
- Lyophilizer
- Incubators and BSCs
- qRT-PCR
- Shaker

## Core Facilities and ecosystem benefits

- Tissue Culture room
- Connections with external sequencing and imaging platforms
- Proximity with the AP-HP
- Proximity with surgery and nursing schools
- Cafeteria and lounge area
- Collaborative community: experience sharing, support, cross fertilization
- Events with sponsors and partners







## Monthly Membership

€ 250 Per Person

Access to conference rooms, event space and non-laboratory amenities.

**PLUS**



## Laboratory Bench

€ 2,000 Per Month

Access to fully equipped co-working laboratory. Start with a single bench and scale up as you grow.



**OR**

## Private Lab

Starting at € 8,800 Per Month

**OR**



## Office Workstation

€ 400 Per Workstation *Per Month*

Access to fully equipped co-working office workstations and non-laboratory amenities.

**OR**



## Private Office

Starting at € 1,300 *Per Month*

# Sponsorship Opportunities

BioLabs Hôtel-Dieu offers great sponsorship and partnership opportunities.

This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

**Our current sponsors at BioLabs Hôtel-Dieu :**

## FOUNDING

**sanofi**



## PLATINUM



## GENERAL



BioLabs works with sponsors from different sectors of the life sciences community, including:

**Pharmaceutical companies**

**Biotech companies**

**Analytical instrumentation companies**

**Legal firms, CRO's**

**Academic Institutions and more**

This diversity supports BioLab's overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

	Founding Sponsorship	Platinum Sponsorship	Gold Sponsorship	General Sponsorship
<b>RECOGNITION</b>				
Seat on Selection Committee	✓	–	–	–
Exclusivity, per site maximum of 5 total and 3 per industry	✓	–	–	–
Named at BioLabs' public events	✓	✓	–	–
Opportunity to distribute jointly approved press release announcing sponsorship	✓	✓	✓	–
Named in BioLabs' collateral (digital & print) and social media feeds	✓	✓	✓	✓
Permission to cross-promote use of logos onsite and on the website	✓	✓	✓	✓
<b>ACCESS TO THE SITE</b>				
Badge access	✓	–	–	–
Opportunity to host on site events (each year)	12	4	2	1
Opportunity to host office hours (each year)	Monthly	Monthly	Quarterly	Quarterly
Opportunity to rent office space onsite	✓	–	–	–
Invitation to BioLabs grand opening and general events	✓	✓	✓	✓
Invitation to BioLabs VIP events	✓	✓	–	–
Opportunity to provide speakers at BioLabs events	✓	✓	–	–
<b>GOLDEN TICKETS*</b>				
Golden tickets included with cash sponsorship	3	2	1	–
Opportunity to purchase additional Golden Tickets for € 75,000	✓	✓	✓	–

\* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.

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or [jmichielin@biolabs.io](mailto:jmichielin@biolabs.io)



1 Parvis Notre-Dame,  
Place Jean-Paul II,  
75004 Paris

If you are interested in becoming a resident or  
sponsor of BioLabs Hôtel-Dieu, please contact:  
**helene@biolabs.io**



**Thank You to Our Sponsors**

**sanofi**



**Connect With Us**



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