



 **biolabs**

*Accelerating your time-to-market*







# Servier & BioLabs in Saclay

---

## About the partnership Servier & BioLabs in Saclay

Embedded in the new Servier's R&D center, BioLabs is operating a 2,000m<sup>2</sup> as our first premium life science coworking facility in Paris-Saclay. Servier & BioLabs in Saclay will be the newest addition to the European BioLabs network. Targeted at high-potential, early-stage scientific ventures, the site offers shared open lab spaces with over 110 lab benches, premium private offices, and workstations. Flexible, fully equipped, and supported by a staff of scientists, the site offers shared equipment and access to many academic institutes in Saclay. Besides, Servier is offering its expertise and opening its experimental platforms and vivarium to our residents.

**Our new site is set to open in Spring 2023.**



# Biotech in Saclay

---

A dynamic life science community in France

---

Paris-Saclay offers access to a robust scientific environment and a rich core of academic institutions:

**Université de Paris-Saclay**

**INSERM**

**CNRS**

**CEA**

**Institut Curie**

**Institut Polytechnique**

**Ecole Normale Supérieure Paris-Saclay**

**Genopole**

---

Public funding and VC funding, which are both integral to continued growth increased 100% and 50%, respectively, between 2020 and 2021. Additionally, the French Life Sciences startups will create over 2000 jobs in 2022\*

---

2,3 billion euros raised by French Healthtech start-ups in 2021\*

---

1,2 billion euros of public fund support for French Healthtech companies in 2021\*

---

*\* France Biotech 2021 Healthtech Panorama*



# Ecosystem Partners in Saclay

---

Servier and BioLabs support a robust ecosystem by leveraging relationships with our partners. These partners include trade organizations, investors, academic partners and business accelerators. We connect ecosystem partners with our companies in a meaningful way through engaging programming. BioLabs cultivates those connections into long lasting relationships for our members.



# Servier

---

An independant, global pharmaceutical group governed by a non-profit foundation

- **21,800 employees** - Present in 75 countries
- **Focus on oncology** - Over 50% of Group's R&D investments
- **Continued investment in R&D** - Over 20% of brand-name revenue invested in R&D each year
- **4 therapeutic areas**
  - Oncology
  - Immuno-inflammation
  - Neuroscience
  - Cardiometabolism (Life Cycle Management)
- **A pipeline in line with strategic objectives**
  - 43 projects in clinical development
  - 39 research projects
  - As of April 2022
- **An open innovation policy**
  - Over 30 active partnerships worldwide
  - Over 40 active research collaborations worldwide

**34th largest pharmaceutical Group worldwide**  
**2nd largest pharmaceutical French Group**

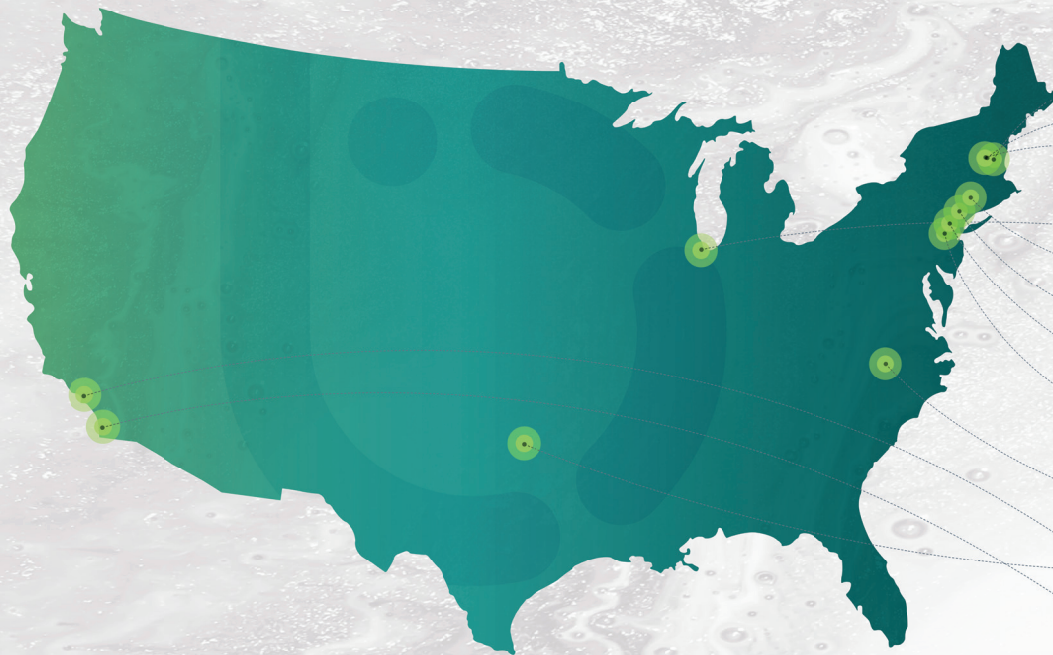


## Harnessing Servier's pioneering spirit to drive innovation

With the Servier Research and Development Institute in Paris-Saclay, the Group has taken a new step in its journey to more open, dynamic, and productive research in order to more effectively meet patients' unmet therapeutic needs. In 2023, up to 1,500 employees will work together onsite to reinvent health care tomorrow.

*Accelerating research today to reinvent the Health of tomorrow*





**BOSTON, MA**  
Tufts Launchpad | BioLabs

**CAMBRIDGE, MA**  
Eisai Innovation Center BioLabs

**WATERTOWN, MA**  
BioLabs Watertown

**CHICAGO, IL**  
*Coming 2023*

**NEW HAVEN, CT**  
BioLabs New Haven

**NEW YORK, NY**  
BioLabs at NYU Langone

**PRINCETON, NJ**  
Princeton Innovation Center BioLabs

**PHILADELPHIA, PA**  
BioLabs Philadelphia

**DURHAM, NC**  
BioLabs North Carolina

**DALLAS, TX**  
BioLabs at Pegasus Park

**LOS ANGELES, CA**  
BioLabs at the Lundquist Institute

**SAN DIEGO, CA**  
BioLabs San Diego



An International Network



# BioLabs

---

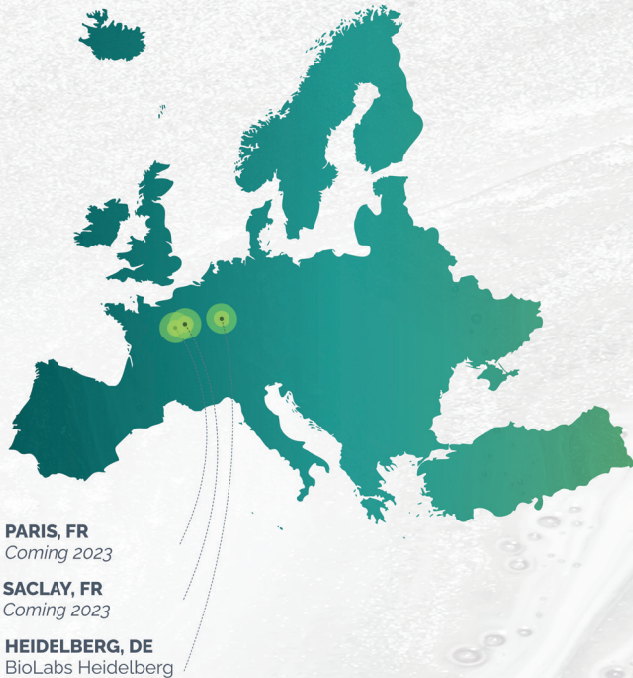
BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with prominent real estate developers and premiere innovation partners, BioLabs has grown a network in Class-A laboratory buildings across established and emerging biotech clusters.

Flexible terms, world-class amenities, and white glove services allow life science innovators to work, collaborate, and host events. By admitting only the most promising companies, BioLabs members are surrounded by a community of peers.

- **Our mission:** Saving your time and money by accelerating your time-to-market
- **Our ambition:** Offering the best experience in an industrial context
- **Our means:** Offering services and expertise that will help you focus on science

---

**Established 2009**



**PARIS, FR**  
*Coming 2023*

**SACLAY, FR**  
*Coming 2023*

**HEIDELBERG, DE**  
BioLabs Heidelberg

# Membership Benefits and Services

---

**Access to premium lab and office space.**

---

**Centralized group purchasing system**—Servier Marketplace is a pharma-grade procurement system that simplifies your accounting, offers dramatic discounts from top life science vendors, and includes shipping and receiving services.

---

**Ready-to-go labs**—Get pipettes in hands on your first day. BioLabs provides everything you need to move swiftly. We take care of permits, temperature-tracking for cold storage, lab coats, LN<sub>2</sub> and CO<sub>2</sub>... all the little pieces you need to start immediately.

---

**Scientific and industrial expertise provided by Servier teams** and access to experimental platforms.

---

**A full suite of state-of-the-art shared equipment**—Unmetered access to cutting-edge qPCR, HPLC, flow cytometry, microscopy, tissue culture suites, cold storage, and much more – all maintained and managed by a team of BioLabs scientists.

---

**On-site concierge services** including scientific support and events staff.

---

**Full Environmental Health & Safety support and hazardous waste disposal** including chemical and biohazard waste disposal, safety training for your team, and incident response planning.

---

**Access to leading community and industry partners** including top pharma companies and life science groups.

---

**Programming and networking**—Educational and social events hosted by a wide network of sponsors and business leaders from the biotech and pharma industries.

---

**Access to core facilities and services** through our partnerships with many local academic institutes.

---

**Flexible membership terms**—Rent one bench at a time, one month at a time. Grow organically, without a long-term commitment!







# Membership Benefits and Services

---

## Lab Equipment and More

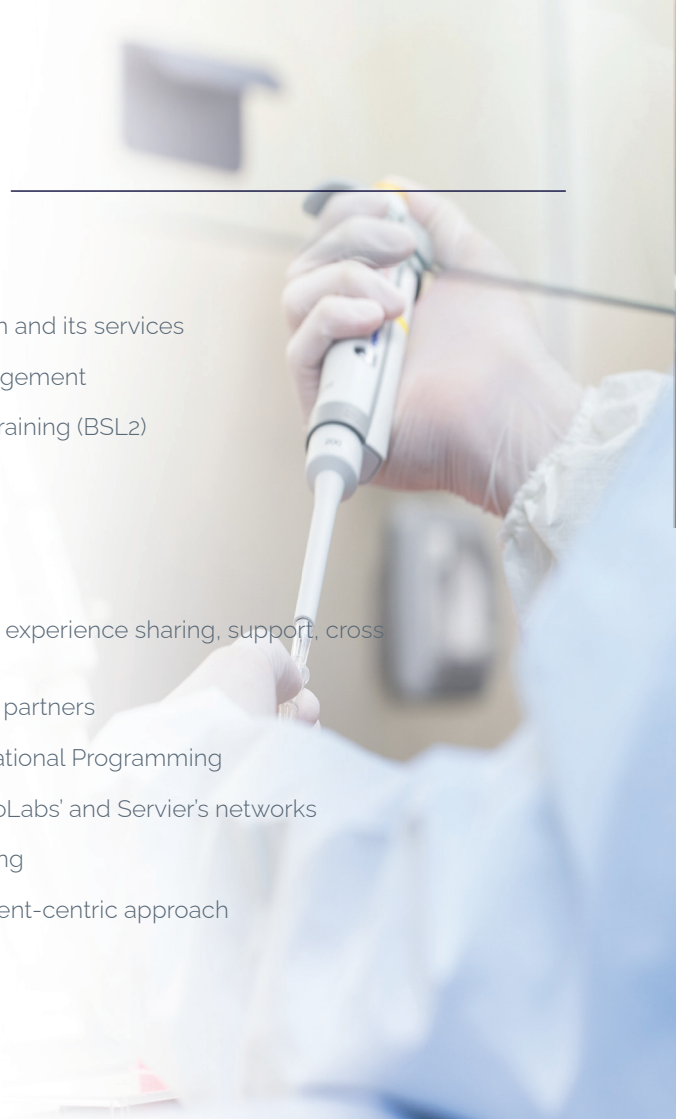
- 2 Cold Rooms
- Fridges room 4°C, -80°C
- Autoclave
- Chemical prep room
- 2 tissue culture rooms (BSL2)
- Microbiology room
- Microscopy room
- PCR Lab
- Three different water qualities
- CO<sub>2</sub>
- Liquid nitrogen
- Cell/Colony Counters
- Plate Reader (multimode)
- HPLC
- Flow Cytometry
- qRT-PCR

## Core Facilities

- Access to Servier Vivarium and its services
- Waste and janitorial management
- EH&S management and training (BSL2)
- Shipping in & out

## Center benefits

- Collaborative community: experience sharing, support, cross fertilization
- Events with sponsors and partners
- Social, Networking, Educational Programming
- Access to international BioLabs' and Servier's networks
- CSR support and mentoring
- Support to develop a patient-centric approach





## Monthly Membership

250 € Per Person

Access to conference rooms, event space and non-laboratory amenities.

**PLUS**



## Laboratory Bench

1,700 € Per Month

Access to fully equipped coworking laboratory. Start with a single bench and scale up as you grow.

**OR**



## Private Lab

Starting at 11,900 € Per Month

**OR**



## Office Workstation

400 € Per Workstation Per Month

Access to fully equipped coworking office workstations and non-laboratory amenities.

**OR**



## Private Office

Starting at 1,300 € Per Month



# Sponsorship Opportunities

---

BioLabs offers great sponsorship and partnership opportunities.

This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

BioLabs works with sponsors from different sectors of the life sciences community, including:

**Pharmaceutical companies**

**Biotech companies**

**Analytical instrumentation companies**

**Legal firms, CROs**

**Academic Institutions and more**

This diversity supports BioLabs' overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

**Inquiries: [pguedon@biolabs.io](mailto:pguedon@biolabs.io)**

	MOST POPULAR		
	Platinum Sponsorship	Gold Sponsorship	General Sponsorship
RECOGNITION			
Seat on Selection Committee	–	–	–
Exclusivity, per site maximum of 5 total and 3 per industry	–	–	–
Named at BioLabs' public events	✓	–	–
Opportunity to distribute jointly approved press release announcing sponsorship	✓	✓	–
Named in BioLabs' collateral (digital & print) and social media feeds	✓	✓	✓
Permission to cross-promote use of logos onsite and on the website	✓	✓	✓
ACCESS TO THE SITE			
Badge access	–	–	–
Opportunity to host on site events (each year)	4	2	1
Opportunity to host office hours (each year)	Monthly	Quarterly	Quarterly
Opportunity to rent office space onsite	–	–	–
Invitation to BioLabs grand opening and general events	✓	✓	✓
Invitation to BioLabs VIP events	✓	–	–
Opportunity to provide speakers at BioLabs events	✓	–	–
GOLDEN TICKETS*			
Golden tickets included with cash sponsorship	2	1	–
Opportunity to purchase additional Golden Tickets for \$75,000	✓	✓	–

\* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.





**If you are interested in becoming a resident of BioLabs Saclay or for sponsorship, please contact :**

**Philippe Guédon, Site Director of BioLabs Saclay**

[pguedon@biolabs.io](mailto:pguedon@biolabs.io)

+33 6 22 49 04 78

Rue Francis PERRIN  
91190 Gif-sur-Yvette