



biolabs

**BioLabs San Diego**

10210 Campus Point Dr #150  
San Diego, CA 92121



# A National Network



## Coming in 2022

Heidelberg, Germany  
Paris, France

### **Boston, MA**

Tufts Launchpad BioLabs

### **Cambridge, MA**

Eisai Innovation Center BioLabs

### **Cambridge, MA**

Ipsen Innovation Center BioLabs

### **Cambridge, MA**

BioLabs HQ

### **New York, NY**

BioLabs at NYU Langone

### **Princeton, NJ**

Princeton Innovation Center BioLabs

### **Philadelphia, PA**

BioLabs Philadelphia

### **Durham, NC**

BioLabs North Carolina

### **Dallas, TX**

BioLabs Pegasus Park

### **Torrance, CA**

BioLabs at The Lundquist Institute

### **San Diego, CA**

BioLabs San Diego

# Our Mission

BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with prominent real estate developers and premiere innovation partners, BioLabs has grown a network in Class-A laboratory buildings across established and emerging biotech clusters. BioLabs is expanding internationally to launch sites in Germany and France in 2022.

Flexible terms, world-class amenities, and white glove services allow life science innovators to work, collaborate, and host events. And by admitting only the most promising companies, BioLabs members are surrounded by a community of peers.

Established 2009



# Biotech in San Diego

As one of the top 3 biotech clusters in the US, San Diego has long been recognized for its world-class science and impressive track record of launching successful startups. San Diego is also known for its welcoming and collaborative startup community that is determined to “pay it forward” and help nurture other early-stage ventures. The Life Sciences sector is a major contributor to the San Diego economy and is actively represented by multiple industry trade organizations and accelerators including Biocom, San Diego Innovation Council, San Diego Entrepreneur Exchange, Connect, EvoNexus, and others.

Prominent Universities and Research Institutions:

**University of California San Diego**  
**Scripps Research**  
**Sanford Burnham Prebys Medical Discovery Institute**  
**Sanford Consortium for Regenerative Medicine**  
**Salk Institute for Biological Studies**  
**La Jolla Institute for Immunology**  
**J Craig Venter Institute**  
**Rady Children's Hospital**

# Biotech in SoCal

BioLabs San Diego collaborates closely with BioLabs at the Lundquist Institute to accelerate innovation and entrepreneurship in biotech across the broader SoCal region. BioLabs also partners with organizations like the Alliance for SoCal Innovation to advance the **#thisissocal** mission and enhance awareness of the diverse community, entrepreneurial culture, deep talent pool, and cross-disciplinary connections in SoCal using 6 supporting pillars:

## 01/ People and Planet First

We're here to make a difference in the lives of people and our planet in meaningful ways by developing tech innovations that will positively change the future of humanity in unthinkable ways.

## 04/ Unstoppable Talent

We have world-class education establishments, an incredibly skilled tech workforce, the highest number of engineering graduates in the country and some of the most trailblazing business leaders of our time. Every member of our ecosystem has a thirst for innovation and cultural determination to overcome challenges.

## 02/ Life Redesigned

In SoCal, we apply an entrepreneurial approach to the way we live out our lives. Our active lifestyles, passion for entertainment and sense of freedom enables us to carve our own paths without being impeded by a rigid social or cultural structure--and the same applies to the way we work. As a result, we're constantly exploring, reinventing and pursuing progress.

## 05/ Dimensional Diversity

The breadth of our sectors is greater than that of any other ecosystem, enabling us to provide an infinite number of possible collisions that spawn new creations and collaborations, as well as making us resilient and empowering us to set the pace of innovation.

## 03/ Maximum Inclusion

We invite everyone into our fold to work together and craft solutions through the pooling of perspectives, experiences and backgrounds, allowing us to listen, learn, challenge, collaborate, experiment and align. We're a confluence of the best ideas from diverse people who unite and innovate through shared values.

## 06/ No Boundaries

Our geographic and cultural freedom has no boundaries, and the same applies to the way we approach finding solutions to today's and tomorrow's challenges. We are never afraid to explore, take risks or do things that other regions don't have the freedom to do.

*Source: Alliance for SoCal Innovation*



# BioLabs San Diego

## About BioLabs at Campus Point

Opened in spring 2016, BioLabs at Campus Point is the first BioLabs site in California and the first on the west coast. The site is strategically located in the heart of the Torrey Pines mesa and just blocks from the University of California San Diego, Scripps Research, Salk Institute, and Sanford Burnham Prebys. San Diego offers a wealth of natural beauty and year-long mild weather, making it an ideal locale to work hard and play harder.

BioLabs at Campus Point occupies a 16,000 sqft suite in an Alexandria managed property featuring Class-A shared and private laboratory and office space for early-stage scientific ventures. The 7,000 sqft state-of-the-art laboratory offers over \$1.5 million in new equipment and proximity to a vivarium.

## Campus Point Amenities

- Restaurants and Cafés
- Food Trucks
- Fully equipped fitness center
- Conference and event rooms
- Proximity to beaches and outdoor trails



## San Diego Life Sciences by the Numbers

San Diego is the #3 best city in the US for jobs in the biotech industry, according to BioSpace.

San Diego County is home to almost **1,300 life science companies**, including over 115 genomics firms

**Over 250 CROs** and contract manufacturing organizations operate in the San Diego region

San Diego startups raised VC funding of over **\$4 billion** in the first half of 2021

Total NIH funding to the San Diego region was nearly **\$1.2 billion in 2020**



# Membership Benefits and Services

**24/7 access to premium lab and office space**, including unmetered access to shared resources.

**Centralized group purchasing system**—BioLabs Marketplace is a pharma-grade procurement system that simplifies your accounting, offers dramatic discounts from top life science vendors, and includes shipping and receiving services.

**Ready-to-go labs**—BioLabs provides everything you need to move swiftly. We take care of permits, temperature-tracking for cold storage, lab coats, LN2 and CO2... all the little pieces you need to start immediately. On-site supply centers for grab-and-go reagents and media keep your science moving.

**On-site concierge services** including scientific support.

**A full suite of state-of-the-art shared equipment**—Unmetered access to cutting-edge qPCR, HPLC, flow cytometry, microscopy, tissue culture suites, cold storage, and much more – all maintained and managed by BioLabs.

**Full Environmental Health & Safety support and hazardous waste disposal** including chemical and biohazard waste disposal, safety training for your team, incident response planning, and OSHA compliant emergency eye washers, shower stations and fire extinguishers.

**Access to leading community and industry partners** including top pharma companies and life science groups.

**Programming and networking**—Educational and social events hosted by wide network of sponsors and business leaders from the biotech and pharma industries.

**Access to core facilities and services** through our partnerships with many local academic institutes and CROs.

**Membership to Biocom California**, the largest life sciences industry trade organization in the region.

**Ultra-flexible membership terms**—Rent one bench at a time, one month at a time. Grow organically, without a long-term commitment!





# Membership Benefits and Services

## On Site Lab Equipment and More

- Freezers (-80° and -20°)
- Refrigerators
- Centrifuges
- Incubators and Shakers
- Biosafety Cabinets
- HPLC
- Microscopes
- Blot and Gel Imagers
- Plate Readers & Washers
- Liquid Handling
- Cell Counters
- Thermal Cyclers
- Fume Hoods
- Autoclave
- Chemical Storage
- Compressed Air
- Vacuum Ports
- Deionized Water
- Lab Ice
- Glass Washers

## University Core Facilities within 5 miles

- Imaging and Microscopy
- Histology and Pathology
- Next Generation Sequencing and Omics
- Flow Cytometry
- Clinical Pharmacology
- Genetics and Metabolomics
- Cell Engineering Research
- Biomolecular and Proteomic Mass Spectrometry
- NMR and X-ray Crystallography
- Nanofabrication Cleanroom

## Trusted Network of CROs and CMOs in SoCal

- Vivariums
- Cold Storage
- Drug Discovery
- Preclinical Development
- CMC
- IND
- Clinical Trials



For pricing, visit [biolabs.io/san-diego](https://biolabs.io/san-diego)



## Monthly Membership

\$500 Per Person

Access to conference rooms and non-laboratory amenities.

PLUS



## Laboratory Bench

\$3,000 Per 6 ft. Bench *Per Month*

Access to fully equipped co-working laboratory. Start with a single bench and scale up as you grow.

OR



## Private Lab

Inquire for Pricing

PLUS



## Office Workstation

\$200 Per Workstation *Per Month*

Access to fully equipped co-working office workstations and non-laboratory amenities.

OR



## Private Office

\$1,800 Per Office *Per Month*



# Our Space

**3 Private Offices**

**45+ Desks in Shared Office Space**

**40+ Lab Benches in Shared Lab Space**

**1 Private Lab**

**4 Conference Rooms**

## **Common Support Labs**

- Tissue Culture
- Pre PCR
- Microbiology
- Microscopy
- Refrigerators and Freezers
- and more

## **Common Areas**

- Phone Booths
- Reception and Café
- Conference Rooms
- Mail and Copy Room
- and more

Shared Lab

Reception

Offices

Conference Rooms

Cafe





# Sponsorship Opportunities

BioLabs San Diego offers extensive sponsorship and partnership opportunities. This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

BioLabs works with sponsors from different sectors of the life sciences community. This diversity supports BioLabs' overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

Our sponsors include:

**Pharmaceutical companies**

**Biotech companies**

**Analytical instrumentation companies**

**Legal firms, CROs**

**Academic Institutions**

**And more**

Direct sponsorship inquiries to:

**biolabsSD@biolabs.io**

**sponsorship@biolabs.io**

**biolabs.io/sponsors**

|   | Founding Sponsorship | MOST POPULAR<br>Platinum Sponsorship | Gold Sponsorship | General Sponsorship |
|---|----------------------|--------------------------------------|------------------|---------------------|
| RECOGNITION   |                      |                                      |                  |                     |
| Seat on Selection Committee   | ✓                    | –                                    | –                | –                   |
| Exclusivity, per site maximum of 5 total and 3 per industry                     | ✓                    | –                                    | –                | –                   |
| Named at BioLabs' public events   | ✓                    | ✓                                    | –                | –                   |
| Opportunity to distribute jointly approved press release announcing sponsorship | ✓                    | ✓                                    | ✓                | –                   |
| Named in BioLabs' collateral (digital & print) and social media feeds           | ✓                    | ✓                                    | ✓                | ✓                   |
| Permission to cross-promote use of logos onsite and on the website              | ✓                    | ✓                                    | ✓                | ✓                   |
| ACCESS TO THE SITE  |                      |                                      |                  |                     |
| Badge access  | ✓                    | –                                    | –                | –                   |
| Opportunity to host on site events (each year)                                  | 12                   | 4                                    | 2                | 1                   |
| Opportunity to host office hours (each year)                                    | Monthly              | Monthly                              | Quarterly        | Quarterly           |
| Opportunity to rent office space onsite   | ✓                    | –                                    | –                | –                   |
| Invitation to BioLabs grand opening and general events                          | ✓                    | ✓                                    | ✓                | ✓                   |
| Invitation to BioLabs VIP events  | ✓                    | ✓                                    | –                | –                   |
| Opportunity to provide speakers at BioLabs events                               | ✓                    | ✓                                    | –                | –                   |
| GOLDEN TICKETS*   |                      |                                      |                  |                     |
| Golden tickets included with cash sponsorship                                   | 3                    | 2                                    | 1                | –                   |
| Opportunity to purchase additional Golden Tickets for \$75,000                  | ✓                    | ✓                                    | ✓                | –                   |

\* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.





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If you are interested in becoming a resident of BioLabs  
San Diego, please contact: [biolabsSD@biolabs.io](mailto:biolabsSD@biolabs.io)

For sponsorship, please contact:  
[sponsorship@biolabs.io](mailto:sponsorship@biolabs.io)



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**Our Founding Partner**



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**Thank You to Our Sponsors**



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COULTER** Life Sciences



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