



# biolabs @ **NYU LANGONE**

**BioLabs at NYULangone**  
180 Varick St, 6th Fl  
New York, NY 10014

# A National Network



biolabs @  
**NYU LANGONE**



## Coming in 2022

Heidelberg, Germany  
Paris, France

### **Boston, MA**

Tufts Launchpad BioLabs

### **Cambridge, MA**

Eisai Innovation Center BioLabs

### **Cambridge, MA**

Ipsen Innovation Center BioLabs

### **Cambridge, MA**

BioLabs HQ

### **New York, NY**

BioLabs at NYULangone

### **Princeton, NJ**

Princeton Innovation Center BioLabs

### **Philadelphia, PA**

BioLabs Philadelphia

### **Durham, NC**

BioLabs North Carolina

### **Dallas, TX**

BioLabs Pegasus Park

### **Torrance, CA**

BioLabs at The Lundquist Institute

### **San Diego, CA**

BioLabs San Diego

# Our Mission

BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with premiere innovation partners, BioLabs has grown a network in Class-A laboratory spaces across established and emerging biotech clusters and is expanding internationally to launch sites in Germany and France in 2022.

By admitting only the most promising companies, BioLabs ensures its members are surrounded by a community of peers who enjoy flexible terms, world-class amenities, and white-glove services. In this environment, they can work, collaborate, host events, and thrive.

Established 2009

# BioLabs at NYU Langone

## About BioLabs at NYU Langone

BioLabs New York has partnered with NYU Langone Health to build a unique biotech co-working facility in Manhattan to attract the best companies in early-stage life sciences.

BioLabs at NYU Langone provides an engaging, collaborative space, top-of-the-line research equipment, business support and acceleration programming to help startup companies reach their milestones faster. Unique features include:

**Benefit from STARTUP NY State and City Tax Free Programs.**

**Seminars and networking events** designed to bridge gaps and accelerate innovation.

**State of the art equipment and support** to advance molecular biology, cell biology and biochemistry workflows.

**Unparalleled transit connectivity.** Steps from MTA subway stations and blocks from PATH trains.



## Access to Core Facilities

BioLabs members have access to scientific core facilities at NYU & other New York Institutions:

- Analytical Chemistry
- Anti-infectives Screening
- Applied Bioinformatics Laboratories
- Biostatistics Resource
- Center for Biospecimen Research & Development
- Clinical and "Omics" Data Core
- Cryo-Electron Microscopy
- Cytometry & Cell Sorting
- Experimental Pathology Research
- Genome Technology Center
- Genotyping High Performance Computing
- Inhalation Exposure Laboratory
- Metabolomics Laboratory
- Microscopy Laboratory
- Precision Immunology Laboratory
- Preclinical Imaging Laboratory
- Proteomics Laboratory
- Research Support Service
- Rodent Behavior Laboratory
- Rodent Genetic Engineering Laboratory

# Why Choose Us

## Efficient Use of Startup Time & Resources

As every entrepreneur knows, founding and launching a startup is no easy task. Beyond negotiating licensing agreements, finding capital, and hiring a team, there's also the challenge of finding lab space, purchasing equipment, acquiring talent, and managing operations—efforts that typically happen only after funding is secured and the milestone clock starts ticking.

With experience as entrepreneurs, scientists, investors, designers, and operators of biotech incubators, we have a deep understanding of this process and seasoned insights into the best practices to overcome obstacles and delays.

As a result, we designed **BioLabs at NYU Langone** to be a premier co-working space that manages most laboratory startup procurement and operation. Our site provides a unique opportunity for startups to focus their time on testing, developing, and growing game-changing ideas, enabling the rapid achievement of early-stage milestones. Our member companies have

successfully scaled from their seed round to 200+ Series A funding in less than two years. Such impressive success stories are driven by the curation of promising companies and the provision of crucial resources that promote development efficiencies and create an ideal environment for discovery.

Helping companies enhance their team's efficiency, effectiveness, and experience is foundational to our operational ethos.

## Engaging Environment

Diverse, motivated, and socially engaged teams drive success. So, we create environments and events for networking, deep social connections, and entertaining activities to keep teams spirited and energized. We also promote connections to life outside the lab—New York and the surrounding areas in New York City, Soho, Greenwich Village, and Lower East Side—which offer world-renowned art, shopping, dining, and entertainment.

# Biotech in NYC

## A City-Wide Commitment

In 2021, the NYC Economic Development Corporation (NYCEDC) committed to doubling the City's \$500 million investment, totalling \$1 billion to develop the life sciences industry.



[Learn more](#)

## A Growing Market

Life sciences funding from the National Institutes of Health (NIH) in NYC has grown by 52% over the past 10 years, the fastest growth in any of the top 20 markets.



[Learn more](#)

## A Hub for Innovation

Due to massive investments in the life sciences, enticing tax benefits, and a robust professional community, the NYC biotech ecosystem has become a major hub for innovation and development.



[Learn more](#)



# Membership Benefits and Services

**Access to premium lab and office space**—117 total benches, 9 private labs, 100+ total desks, 25 private offices.

**Access to common shared areas** including conference rooms, café, event space, phone booths, and more.

**Access to leading community and industry partners** including top pharma companies and life science groups.

**Centralized internal purchasing system**—BioLabs Marketplace is a pharma-grade procurement system with simplified accounting, pre-negotiated pricing across major vendors, and included shipping and receiving services.

**Access to state-of-the-art lab equipment**—including plate readers, centrifuges, gel imagers, electroporators, flow cytometry, and more.

**Programming and networking**—programming and social events hosted by a wide network of sponsors and business leaders from the biotech and pharma industries.

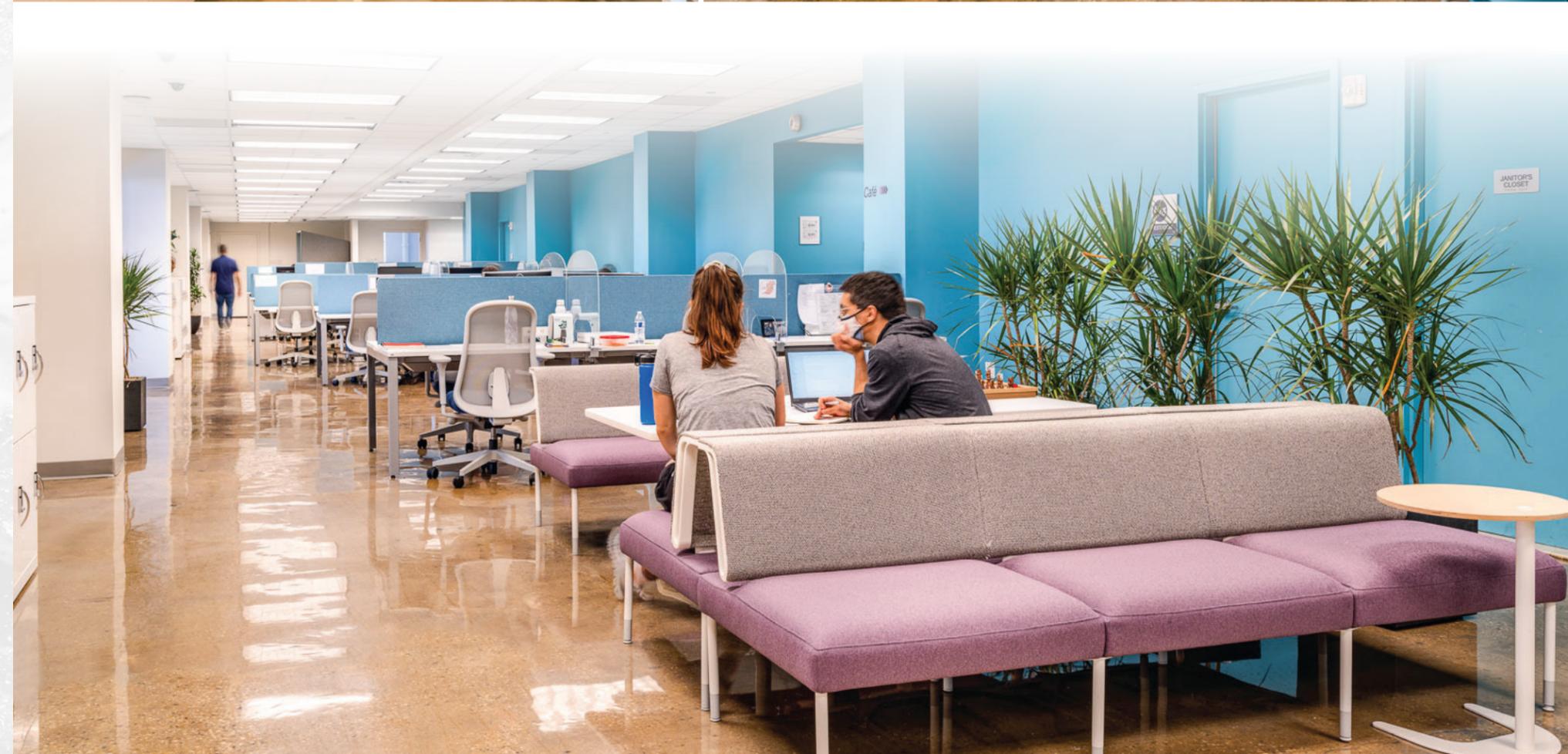
**Access to support lab facilities**—including tissue culture and microbiology rooms, chemical labs, qPCR, cold storage, microscopes, autoclave and more! BioLabs provides a selection of consumables ranging from safety and hygiene, cell culture, and equipment specific materials.

**On-site concierge services** including scientific support and events staff.

**Access to core facilities and services** through our partnerships with NYU Langone Health.

**Environmental Health & Safety support** (EH&S).

**Ultra-flexible membership terms**—Add and remove members with one month notice. Grow organically, without a long-term commitment!



# Membership Benefits and Services

Unparalleled training, support and community to help you troubleshoot, collaborate and promote your innovations and insights.

## Lab Equipment and More

- Microscopes
- Flow Cytometer
- Blot and Gel Imagers
- Plate Washers
- Plate Readers
- Fume Hoods
- pH meters
- Balances
- Incubators
- Sterilizers and Autoclaves
- Freezers (-20°, -80°, -150°, LN)
- Refrigerators
- Centrifuges
- Cell Counters
- Electroporation
- Pipettes
- Serological Pipette Aids
- Biosafety Cabinets
- Chemical Storage
- Section of Consumables
- Lab Coats



For a detailed list of lab equipment, provided consumables and core facilities and services, visit [biolabs.io/nyulangone](https://biolabs.io/nyulangone)



## Monthly Membership

\$400 Per Person

Access to conference rooms, event space and non-laboratory amenities.

PLUS



## Laboratory Bench

\$3,600 Per Bench *Per Month*

Access to fully equipped co-working laboratory. Start with a single bench and scale up as you grow.

OR



## Private Lab

Inquire for Pricing

PLUS



## Open Desk

\$200 Per Desk

OR

## InSilico Desk

\$400 Per Desk

*Per Month*

*Per Month*

Access to fully equipped co-working office workstations and non-laboratory amenities.

OR



## Private Office

Inquire for Pricing

# Our Space

**25 Private Offices**

**100+ Total Desks**

**117 Total Lab Benches**

**10 Private Labs**

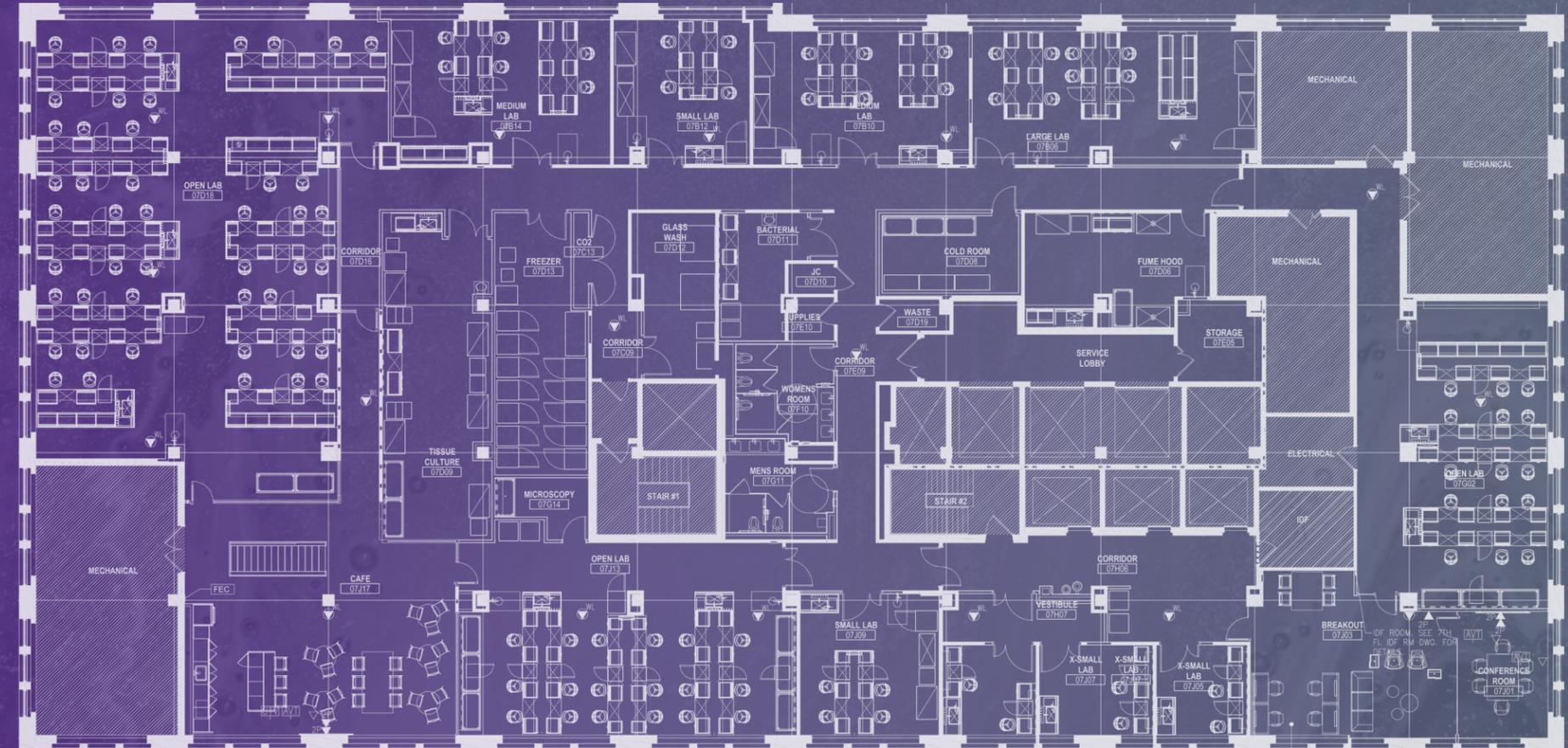
**11 Conference Rooms**

## Common Support Labs

- Tissue Culture
- Microbiology
- Chemical
- Microscopy
- Refrigerators and Freezers
- and more

## Common Areas

- Phone Rooms
- Café
- Wellness Room
- Event Spaces
- and more



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# Sponsorship Opportunities

BioLabs at NYU Langone offers extensive sponsorship and partnership opportunities. This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

BioLabs works with sponsors from different sectors of the life sciences community. This diversity supports BioLabs' overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

Our sponsors include:

**Pharmaceutical companies**

**Biotech companies**

**Analytical instrumentation companies**

**Legal firms, CRO's**

**Academic Institutions**

**And more**

Direct sponsorship inquiries to:

**[support.biolabsnyu@biolabs.io](mailto:support.biolabsnyu@biolabs.io)**

**[sponsorship@biolabs.io](mailto:sponsorship@biolabs.io)**

**[biolabs.io/sponsors](https://biolabs.io/sponsors)**

	Founding Sponsorship	MOST POPULAR Platinum Sponsorship	Gold Sponsorship	General Sponsorship
<b>RECOGNITION</b>				
Seat on Selection Committee	✓	-	-	-
Exclusivity, per site maximum of 5 total and 3 per industry	✓	-	-	-
Named at BioLabs' public events	✓	✓	-	-
Opportunity to distribute jointly approved press release announcing sponsorship	✓	✓	✓	-
Named in BioLabs' collateral (digital & print) and social media feeds	✓	✓	✓	✓
Permission to cross-promote use of logos onsite and on the website	✓	✓	✓	✓
<b>ACCESS TO THE SITE</b>				
Badge access	✓	-	-	-
Opportunity to host on site events (each year)	12	4	2	1
Opportunity to host office hours (each year)	Monthly	Monthly	Quarterly	Quarterly
Opportunity to rent office space onsite	✓	-	-	-
Invitation to BioLabs grand opening and general events	✓	✓	✓	✓
Invitation to BioLabs VIP events	✓	✓	-	-
Opportunity to provide speakers at BioLabs events	✓	✓	-	-
<b>GOLDEN TICKETS*</b>				
Golden tickets included with cash sponsorship	3	2	1	-
Opportunity to purchase additional Golden Tickets for \$75,000	✓	✓	✓	-

\* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.

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If you are interested in becoming a resident of BioLabs at NYULangone, please contact: [support.biolabsnyu@biolabs.io](mailto:support.biolabsnyu@biolabs.io)

For sponsorship, please contact: [sponsorship@biolabs.io](mailto:sponsorship@biolabs.io)



Our Founding Partner



Thank You to Our Sponsors

