



THE LUNDQUIST INSTITUTE

BioLabs LA
1124 West Carson St.
MRL Building, Floor 3
Torrance, CA 90502

A National Network



Coming in 2022
Heidelberg, Germany
Paris, France

Boston, MA
Tufts Launchpad BioLabs

Cambridge, MA
Eisai Innovation Center BioLabs

Cambridge, MA
Ipsen Innovation Center BioLabs

Cambridge, MA
BioLabs HQ

New York, NY
BioLabs at NYU Langone

Princeton, NJ
Princeton Innovation Center BioLabs

Philadelphia, PA
BioLabs Philadelphia

Durham, NC
BioLabs North Carolina

Dallas, TX
BioLabs Pegasus Park

Torrance, CA
BioLabs at The Lundquist Institute

San Diego, CA
BioLabs San Diego

Our Mission

BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with prominent real estate developers and premiere innovation partners, BioLabs has grown a network in Class-A laboratory buildings across established and emerging biotech clusters. BioLabs is expanding internationally to launch sites in Germany and France in 2022.

Flexible terms, world-class amenities, and white glove services allow life science innovators to work, collaborate, and host events. And by admitting only the most promising companies, BioLabs members are surrounded by a community of peers.

Established 2009

Biotech in Los Angeles

BioLabs is designed to help high-potential life-science startups go further and grow. Los Angeles is becoming a growing bio-science cluster with world-renowned hospitals, research institutions, and universities including The Lundquist Institute (Formerly LA BioMed), UCLA, USC, Caltech, and more! There is no better place to be than at the center of this growing biotech environment.

Biotech in SoCal

BioLabs at the Lundquist Institute collaborates closely with BioLabs San Diego to accelerate innovation and entrepreneurship in biotech across the broader SoCal region. BioLabs also partners with organizations like the Alliance for SoCal Innovation to advance the **#thisissocal** mission and enhance awareness of the diverse community, entrepreneurial culture, deep talent pool, and cross-disciplinary connections in SoCal using 6 supporting pillars:

01/ People and Planet First

We're here to make a difference in the lives of people and our planet in meaningful ways by developing tech innovations that will positively change the future of humanity in unthinkable ways.

04/ Unstoppable Talent

We have world-class education establishments, an incredibly skilled tech workforce, the highest number of engineering graduates in the country and some of the most trailblazing business leaders of our time. Every member of our ecosystem has a thirst for innovation and cultural determination to overcome challenges.

02/ Life Redesigned

In SoCal, we apply an entrepreneurial approach to the way we live out our lives. Our active lifestyles, passion for entertainment and sense of freedom enables us to carve our own paths without being impeded by a rigid social or cultural structure--and the same applies to the way we work. As a result, we're constantly exploring, reinventing and pursuing progress.

05/ Dimensional Diversity

The breadth of our sectors is greater than that of any other ecosystem, enabling us to provide an infinite number of possible collisions that spawn new creations and collaborations, as well as making us resilient and empowering us to set the pace of innovation.

03/ Maximum Inclusion

We invite everyone into our fold to work together and craft solutions through the pooling of perspectives, experiences and backgrounds, allowing us to listen, learn, challenge, collaborate, experiment and align. We're a confluence of the best ideas from diverse people who unite and innovate through shared values.

06/ No Boundaries

Our geographic and cultural freedom has no boundaries, and the same applies to the way we approach finding solutions to today's and tomorrow's challenges. We are never afraid to explore, take risks or do things that other regions don't have the freedom to do.

Source: Alliance for SoCal Innovation

BioLabs Los Angeles

About BioLabs at The Lundquist Institute

BioLabs LA at The Lundquist Institute, an 18,000 square foot flexible and state-of-the-art co-working lab and office space, is currently home to 30 companies and 95 resident scientists. Located on the third floor of an 80,000 sq ft research facility filled with more than \$1.5 million worth of shared equipment at The Lundquist Institute, members also have access to the amenities and resources of the entire institute, located on the Harbor-UCLA Medical Center in Torrance.

BioLabs LA tenants have access to over \$1.5MM of shared laboratory equipment, including: quantitative PCR, high performance liquid chromatography, freezers, fume hoods, plate readers, scales, centrifuges, microscopes, and more. The facility also offers member companies capital connections to industry leading partners, as well as pre-eminent legal, regulatory and scientific consultants.

Prominent Universities and Research Institutions

The Lundquist Institute
Harbor UCLA Medical Center
Torrance Memorial Hospital
University of Southern California
University of California, Los Angeles
CalTech
and many more!



Los Angeles Life Sciences by the Numbers

LA, the up and coming biotech hub, is ranked #8 biopharma cluster in the United States.

Los Angeles County is home to over **2,600 life science establishments**

Nearly 200,000 jobs have been generated by life science in Los Angeles County

Life science in Los Angeles County generated **\$42.5 billion** in 2018

Total NIH funding to Los Angeles County was nearly **\$1.1 billion** in 2019

Membership Benefits and Services

24/7 access to premium lab and office space, including unmetered access to shared resources.

Centralized group purchasing system—BioLabs Marketplace is a pharma-grade procurement system that simplifies your accounting, offers dramatic discounts from top life science vendors, and includes shipping and receiving services.

Ready-to-go labs—BioLabs provides everything you need to move swiftly. We take care of permits, temperature-tracking for cold storage, lab coats, LN2 and CO2... all the little pieces you need to start immediately. On-site supply centers for grab-and-go reagents and media keep your science moving.

On-site concierge services including scientific support.

A full suite of state-of-the-art shared equipment—Unmetered access to cutting-edge qPCR, HPLC, flow cytometry, microscopy, tissue culture suites, cold storage, and much more – all maintained and managed by BioLabs.

Full Environmental Health & Safety support and hazardous waste disposal including chemical and biohazard waste disposal, safety training for your team, incident response planning, and OSHA compliant emergency eye washers, shower stations and fire extinguishers.

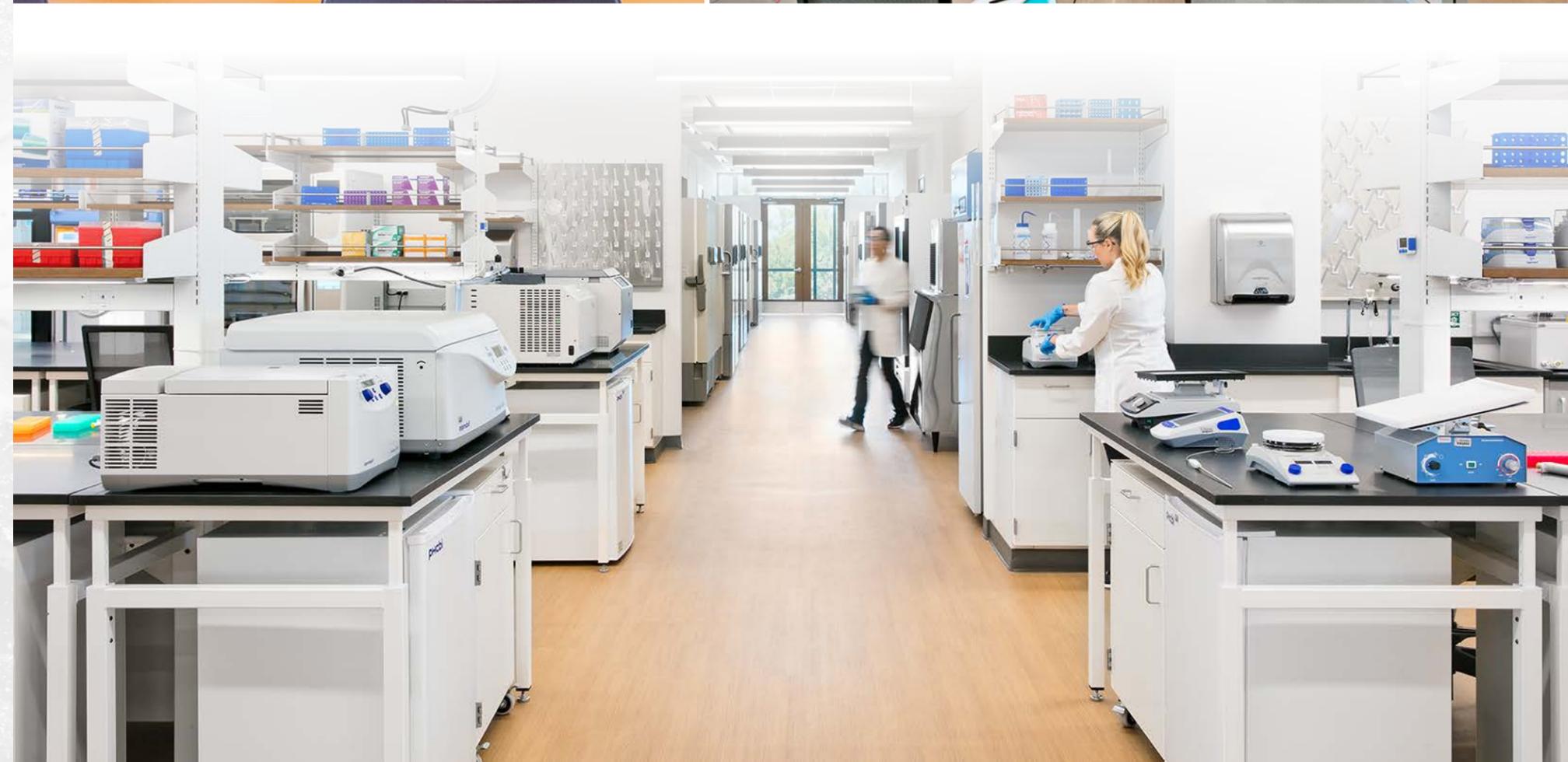
Access to leading community and industry partners including top pharma companies and life science groups.

Programming and networking—Educational and social events hosted by wide network of sponsors and business leaders from the biotech and pharma industries.

Access to core facilities and services through our partnerships with many local academic institutes and CROs.

Membership to Biocom California, the largest life sciences industry trade organization in the region.

Ultra-flexible membership terms—Rent one bench at a time, one month at a time. Grow organically, without a long-term commitment!



Membership Benefits and Services

On Site Lab Equipment and More

- Freezers (-80° and -20°)
- Refrigerators
- Centrifuges
- Incubators and Shakers
- Biosafety Cabinets
- HPLC
- Microscopes
- Blot and Gel Imagers
- Plate Readers & Washers
- Liquid Handling
- Cell Counters
- Thermal Cyclers
- Fume Hoods
- Autoclave
- Chemical Storage
- Compressed Air
- Vacuum Ports
- Deionized Water
- Lab Ice
- Glass Washers

Lundquist Core Facilities on Campus

- Imaging and Microscopy
- Histology and Pathology
- Next Generation Sequencing and Omics
- Flow Cytometry
- Clinical Pharmacology
- Genetics and Metabolomics
- Cell Engineering Research
- Biomolecular and Proteomic Mass Spectrometry
- NMR and X-ray Crystallography
- Nanofabrication Cleanroom
- Vivarium

Trusted Network of CROs and CMOs in SoCal

- Cold Storage
- Drug Discovery
- Preclinical Development
- CMC
- IND
- Clinical Trials



Monthly Membership

\$300 Per Person

Access to conference rooms and non-laboratory amenities.

PLUS



Laboratory Bench

\$2,000 Per 6 ft. Bench *Per Month*

Access to fully equipped co-working laboratory. Start with a single bench and scale up as you grow.

OR



Private Lab

Inquire for Pricing

PLUS



Office Workstation

\$300 Per Workstation *Per Month*

Access to fully equipped co-working office workstations and non-laboratory amenities.

OR



Private Office

\$2,000 Per Office *Per Month*

Our Space

4 Private Offices

20+ Desks in Shared Office Space

4 Private Labs

5 Conference Rooms

Common Support Labs

- Tissue Culture
- Pre PCR
- Microbiology
- Microscopy
- Refrigerators and Freezers
- and more

Common Areas

- Phone Booths
- Reception and Café
- Conference Rooms
- Mail and Copy Room
- and more

WORKSTATIONS



PRIVATE OFFICE



TISSUE CULTURE ROOM



CHEMISTRY ROOM



MICROBIOLOGY ROOM



COMMON LAB SPACE



CONFERENCE ROOMS



CAFE



PRIVATE LAB



MICROSCOPY ROOM

- LEGEND**
- Laboratory
 - Laboratory Support
 - Office
 - Office Support
 - Conference
 - Cafe
 - Building Support

Sponsorship Opportunities

BioLabs Los Angeles offers extensive sponsorship and partnership opportunities. This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

BioLabs works with sponsors from different sectors of the life sciences community. This diversity supports BioLabs' overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

Our sponsors include:

Pharmaceutical companies

Biotech companies

Analytical instrumentation companies

Legal firms, CROs

Academic Institutions

And more

Direct sponsorship inquiries to:

biolabsLA@biolabs.io

sponsorship@biolabs.io

biolabs.io/sponsors

	Founding Sponsorship	MOST POPULAR Platinum Sponsorship	Gold Sponsorship	General Sponsorship
RECOGNITION				
Seat on Selection Committee	✓	-	-	-
Exclusivity, per site maximum of 5 total and 3 per industry	✓	-	-	-
Named at BioLabs' public events	✓	✓	-	-
Opportunity to distribute jointly approved press release announcing sponsorship	✓	✓	✓	-
Named in BioLabs' collateral (digital & print) and social media feeds	✓	✓	✓	✓
Permission to cross-promote use of logos onsite and on the website	✓	✓	✓	✓
ACCESS TO THE SITE				
Badge access	✓	-	-	-
Opportunity to host on site events (each year)	12	4	2	1
Opportunity to host office hours (each year)	Monthly	Monthly	Quarterly	Quarterly
Opportunity to rent office space onsite	✓	-	-	-
Invitation to BioLabs grand opening and general events	✓	✓	✓	✓
Invitation to BioLabs VIP events	✓	✓	-	-
Opportunity to provide speakers at BioLabs events	✓	✓	-	-
GOLDEN TICKETS*				
Golden tickets included with cash sponsorship	3	2	1	-
Opportunity to purchase additional Golden Tickets for \$75,000	✓	✓	✓	-

* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.



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If you are interested in becoming a resident of BioLabs
Los Angeles, please contact: biolabsLA@biolabs.io

For sponsorship, please contact:
sponsorship@biolabs.io



Our Founding Partner



Thank You to Our Sponsors

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