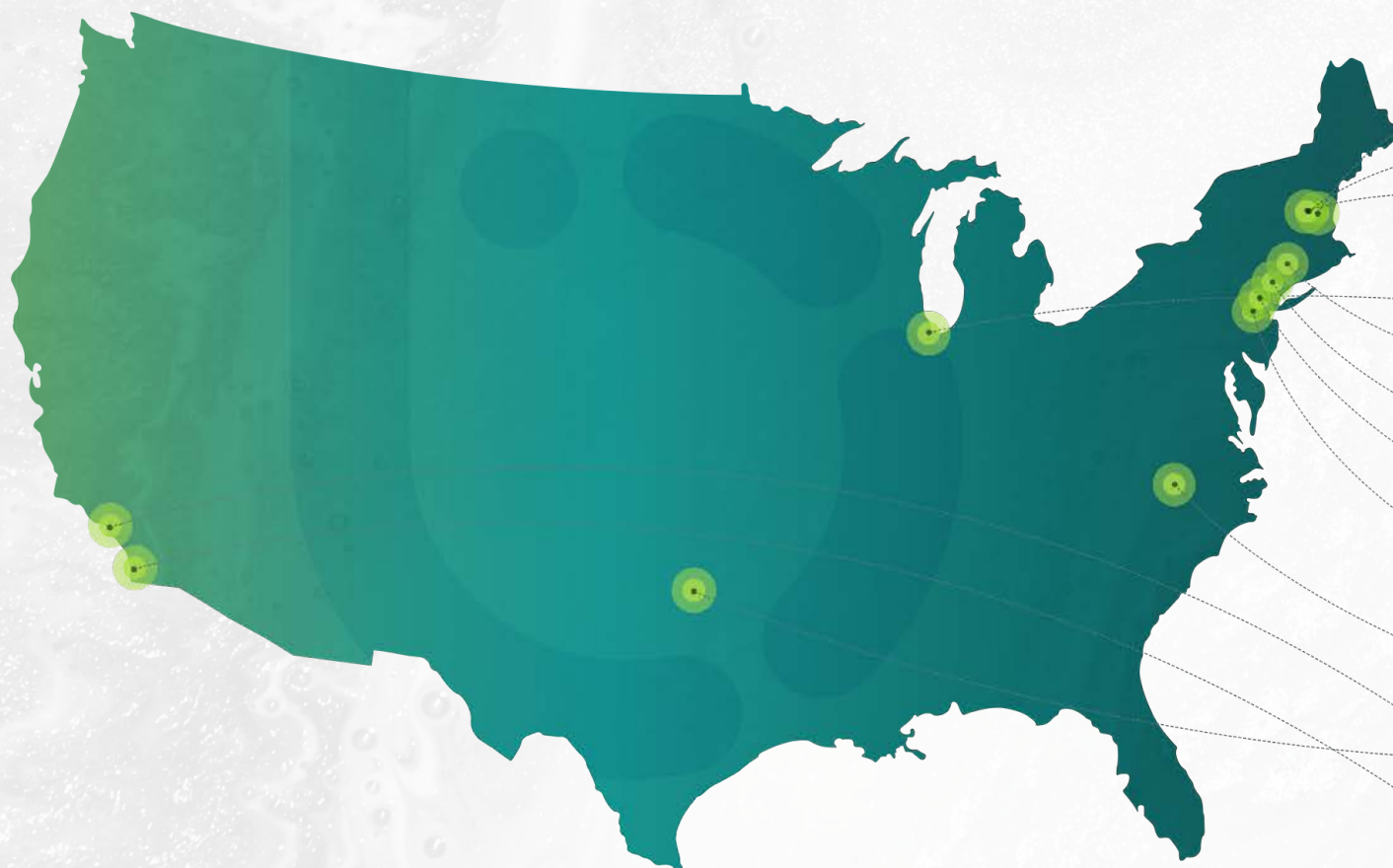




**BioLabs San Diego**

9276 Scranton Rd. Suite 200,  
San Diego, CA 92121



**BOSTON, MA**  
Tufts Launchpad | BioLabs

**CAMBRIDGE, MA**  
Eisai Innovation Center BioLabs

**WATERTOWN, MA**  
BioLabs Watertown

**CHICAGO, IL**  
*Coming 2023*

**NEW HAVEN, CT**  
BioLabs New Haven

**NEW YORK, NY**  
BioLabs at NYU Langone

**PRINCETON, NJ**  
Princeton Innovation Center BioLabs

**PHILADELPHIA, PA**  
BioLabs Philadelphia

**DURHAM, NC**  
BioLabs North Carolina

**DALLAS, TX**  
BioLabs at Pegasus Park

**LOS ANGELES, CA**  
BioLabs at the Lundquist Institute

**SAN DIEGO, CA**  
BioLabs San Diego



An International Network





**PARIS-SACLAY**  
*Coming 2023*

**PARIS-HOTEL DIEU/LE RICHE**  
*Coming 2023*

**HEIDELBERG, DE**  
*Coming 2023*

# Our Mission

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BioLabs designs and operates premium lab and office spaces around the world. Through strategic partnerships with prominent real estate developers and premiere innovation partners, BioLabs has grown a network in Class-A laboratory buildings across established and emerging biotech clusters. BioLabs is expanding internationally to launch sites in Germany and France in 2023.

Flexible terms, world-class amenities, and white glove services allow life science innovators to work, collaborate, and host events. And by admitting only the most promising companies, BioLabs members are surrounded by a community of peers.

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**Established 2009**



# Biotech in San Diego

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As one of the **top 3 biotech clusters** in the US, San Diego has long been recognized for its world-class science and impressive track record of launching successful startups. San Diego is also known for its welcoming and collaborative startup community that is determined to “pay it forward” and help nurture other early-stage ventures. San Diego also offers a wealth of natural beauty and year-long mild weather, making it an ideal locale to work hard and play harder.

San Diego is home to a number of prominent universities and research institutions:

**University of California San Diego**

**Scripps Research**

**Sanford Burnham Prebys Medical Discovery Institute**

**Sanford Consortium for Regenerative Medicine**

**Salk Institute for Biological Studies**

**La Jolla Institute for Immunology**

**San Diego State University**

**University of San Diego**

**Rady Children's Hospital**

The Life Sciences sector is a major contributor to the San Diego economy and is actively represented by multiple industry trade organizations and accelerators including Biocom, San Diego Innovation Council, EvoNexus, Connect, San Diego Entrepreneur Exchange, and others.

# Biotech in SoCal

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BioLabs San Diego collaborates closely with BioLabs at the Lundquist Institute to accelerate innovation and entrepreneurship in biotech across the broader SoCal region. BioLabs also partners with organizations like the Alliance for SoCal Innovation to advance the **#thisissocal** mission and enhance awareness of the diverse community, entrepreneurial culture, deep talent pool, and cross-disciplinary connections in SoCal using 6 supporting pillars:

## 01/ People and Planet First

We're here to make a difference in the lives of people and our planet in meaningful ways by developing tech innovations that will positively change the future of humanity in unthinkable ways.

## 04/ Unstoppable Talent

We have world-class education establishments, an incredibly skilled tech workforce, the highest number of engineering graduates in the country and some of the most trailblazing business leaders of our time. Every member of our ecosystem has a thirst for innovation and cultural determination to overcome challenges.

## 02/ Life Redesigned

In SoCal, we apply an entrepreneurial approach to the way we live out our lives. Our active lifestyles, passion for entertainment and sense of freedom enables us to carve our own paths without being impeded by a rigid social or cultural structure--and the same applies to the way we work. As a result, we're constantly exploring, reinventing and pursuing progress.

## 05/ Dimensional Diversity

The breadth of our sectors is greater than that of any other ecosystem, enabling us to provide an infinite number of possible collisions that spawn new creations and collaborations, as well as making us resilient and empowering us to set the pace of innovation.

## 03/ Maximum Inclusion

We invite everyone into our fold to work together and craft solutions through the pooling of perspectives, experiences and backgrounds, allowing us to listen, learn, challenge, collaborate, experiment and align. We're a confluence of the best ideas from diverse people who unite and innovate through shared values.

## 06/ No Boundaries

Our geographic and cultural freedom has no boundaries, and the same applies to the way we approach finding solutions to today's and tomorrow's challenges. We are never afraid to explore, take risks or do things that other regions don't have the freedom to do.



# BioLabs San Diego

## About BioLabs at BioVista

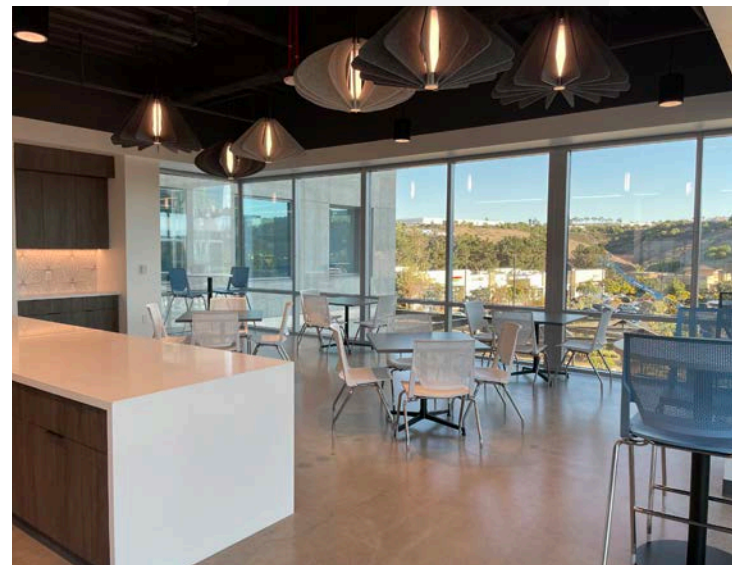
BioLabs San Diego is one of 11 BioLabs locations nationwide serving as a network of biotech incubators to help biotech start-ups develop and grow. Since 2009, BioLabs has helped the formation or launch of over 300 companies. BioLabs launched its original San Diego site in spring 2016 and recently relocated to a new, expanded space at the BioVista campus in Sorrento Mesa.

The BioVista campus is centrally located near two major SoCal freeways (805 and I-5) and the San Diego Coaster train station, and is only a 10 min drive from University of California San Diego, Scripps Research, the Salk Institute, Sanford Burnham Prebys, the Torrey Pines mesa, and the UTC area. The BioVista campus is also a short drive from several contract vivariums, CROs, and CMOs.

BioLabs at BioVista occupies a 25,000 sqft suite in a Longfellow managed property featuring Class-A shared and private laboratory and office space ideally suited for early-stage scientific ventures. The 7,700 sqft state-of-the-art laboratory offers over \$2.5 million in shared equipment.

## BioVista Amenities

- Full-service bar and restaurant from celebrity chef Richard Blais
- Outdoor patio and recreational lawn area
- Grab and Go Café
- Event center with two conference rooms
- Fully equipped fitness center and yoga studio
- Walking distance to casual dining and fast-food restaurants
- Proximity to brewpubs and cafes





## San Diego Life Sciences by the Numbers

San Diego is the **#3** best city in the US for jobs in the biotech industry, according to BioSpace, and employs **over 71,000** San Diegans.

San Diego County is home to over **1,700 life science establishments**, including over 115 genomics firms

**Over 250 CROs** and contract manufacturing organizations operate in the San Diego region

San Diego startups raised VC funding of **\$2 billion** in the first three quarters of 2022

Total NIH funding to the San Diego region was nearly **\$1.2 billion in 2022**



# Membership Benefits and Services

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**Premium lab and office space,** including unmetered access to shared resources.

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**Centralized group purchasing system**—BioLabs Marketplace is a pharma-grade procurement system that simplifies your accounting, offers dramatic discounts from top life science vendors, and includes shipping and receiving services.

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**Ready-to-go labs**—BioLabs provides everything you need to move swiftly. We take care of permits, temperature-tracking for cold storage, lab coats, LN<sub>2</sub> and CO<sub>2</sub>... all the little pieces you need to start immediately. On-site Thermo, NEB, and Promega supply centers for grab-and-go reagents and media to keep your science moving.

**On-site concierge services** including scientific support and event staff.

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**A full suite of state-of-the-art shared equipment**—Unmetered access to cutting-edge qPCR, HPLC, flow cytometry, microscopy, tissue culture suites, cold storage, and much more – all maintained and managed by BioLabs.

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**Programming and networking**—Educational and social events hosted by wide network of sponsors and business leaders from the biotech and pharma industries.

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**Full Environmental Health & Safety support and hazardous waste disposal** including chemical and biohazard waste disposal, safety training for your team, incident response planning, and OSHA compliant emergency eye washers, shower stations and fire extinguishers.

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**Access to leading community and industry partners** including top pharma companies and life science groups.

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**Membership to Biocom California,** the largest life sciences industry trade organization in the region.

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**Ultra-flexible membership terms**—Rent one bench at a time, one month at a time. Grow organically, without a long-term commitment!







# Membership Benefits and Services

## On Site Lab Equipment and More

- Cold Storage (-80°, -20°, 4°, & LN2)
- Flow Cytometers
- Centrifuges
- Incubators and Shakers
- Biosafety Cabinets
- HPLC and FPLC
- Microscopes
- Blot and Gel Imagers
- Plate Readers & Washers
- Liquid Handling
- Cell Counters
- PCR and qPCR
- Fume Hoods
- Autoclave
- Chemical Storage
- Compressed Air and Vacuum
- Tissue Homogenizer
- DI Water and Lab Ice
- Cell Imaging Multimode Reader
- Benchtop SPR

## University Core Facilities within 5 miles

- Imaging and Microscopy
- Histology and Pathology
- Next Generation Sequencing and Omics
- Flow Cytometry
- Clinical Pharmacology
- Genetics and Metabolomics
- Cell Engineering Research
- Biomolecular and Proteomic Mass Spectrometry
- NMR and X-ray Crystallography
- Nanofabrication Cleanroom

## Trusted Network of CROs and CMOs in SoCal

- Vivariums
- Cold Storage
- Drug Discovery
- Preclinical Development
- CMC
- IND
- Clinical Trials



For pricing, visit [biolabs.io/san-diego](https://biolabs.io/san-diego)





## Monthly Membership

\$500 Per Person

Access to conference rooms and non-laboratory amenities.

**PLUS**



## Laboratory Bench

\$3,300 Per 6 ft. Bench *Per Month*

Access to fully equipped co-working laboratory. Start with a single bench and scale up as you grow.

**OR**



## Private Lab

Inquire for Pricing

**PLUS**



## Office Workstation

\$300 Per Workstation *Per Month*

Access to fully equipped co-working office workstations and non-laboratory amenities.

**OR**



## Private Office

\$2,000 Per Office *Per Month*



# Our Space

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**4 Private Offices**

**70 Desks in Shared Office Space**

**76 Lab Benches in Shared Lab Space**

**4 Private Labs**

**3 Conference Rooms**

**5 Phone Rooms**

**Game Room**

**Reception and Cafe**

**Mail and Copy Room**

**Additional Conference Rooms**

**Fitness Center**

**Restaurant and Bar**

**Outdoor Recreation and Event Space**

**and more**







\* Floor 5 (26,000 sq.ft.) and 6 (16,00 sq.ft.)—Permanent space for BioLabs San Diego coming in 2023



# Sponsorship Opportunities

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BioLabs San Diego offers extensive sponsorship and partnership opportunities. This allows our sponsors and partners to support and engage with innovative local life science startups that are developing groundbreaking technologies. It also enables opportunities to build long term relationships and establish partnerships between sponsors and BioLabs' resident companies.

BioLabs works with sponsors from different sectors of the life sciences community. This diversity supports BioLabs' overall mission of providing the best services and network to our resident companies and enables them to focus on their meaningful science.

Our sponsors include:

**Pharmaceutical companies**

**Biotech companies**

**Analytical instrumentation companies**

**Legal firms, CROs**

**Academic Institutions**

**And more**

Direct sponsorship inquiries to:

**[biolabsSD@biolabs.io](mailto:biolabsSD@biolabs.io)**

**[sponsorship@biolabs.io](mailto:sponsorship@biolabs.io)**

**[biolabs.io/sponsors](https://biolabs.io/sponsors)**





		MOST POPULAR		
	Founding Sponsorship	Platinum Sponsorship	Gold Sponsorship	General Sponsorship
RECOGNITION				
Seat on Selection Committee	✓	–	–	–
Exclusivity, per site maximum of 5 total and 3 per industry	✓	–	–	–
Named at BioLabs' public events	✓	✓	–	–
Opportunity to distribute jointly approved press release announcing sponsorship	✓	✓	✓	–
Named in BioLabs' collateral (digital & print) and social media feeds	✓	✓	✓	✓
Permission to cross-promote use of logos onsite and on the website	✓	✓	✓	✓
ACCESS TO THE SITE				
Badge access	✓	–	–	–
Opportunity to host on site events (each year)	12	4	2	1
Opportunity to host office hours (each year)	Monthly	Monthly	Quarterly	Quarterly
Opportunity to rent office space onsite	✓	–	–	–
Invitation to BioLabs grand opening and general events	✓	✓	✓	✓
Invitation to BioLabs VIP events	✓	✓	–	–
Opportunity to provide speakers at BioLabs events	✓	✓	–	–
GOLDEN TICKETS*				
Golden tickets included with cash sponsorship	3	2	1	–
Opportunity to purchase additional Golden Tickets for \$75,000	✓	✓	✓	–

\* **Golden Ticket**—Ability to support an individual company by funding a lab bench rental onsite for 1 year. Golden Tickets may be excluded for a lower contribution.





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San Diego, CA 92121

If you are interested in becoming a resident of BioLabs  
San Diego, please contact: [biolabsSD@biolabs.io](mailto:biolabsSD@biolabs.io)

For sponsorship, please contact:  
[sponsorship@biolabs.io](mailto:sponsorship@biolabs.io)



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**Our Founding Partner**



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**Thank You to Our Sponsors**

**ThermoFisher**  
SCIENTIFIC



**phcbi**

**eppendorf**

**MILLIPORE**  
**SIGMA**

**SARTORIUS**

*Lilly*

**DeNovix**

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GUNDERSON DETTMER

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**III** **ELEMENTAL**  
**MACHINES**



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