

# WHAT IS MARKETPLACE?

Think of Marketplace as your company's procurement department.

Marketplace is a premium procurement platform used to purchase research tools and other supplies through established accounts with 1,200+ suppliers.

We recognize that the process of opening vendor accounts, credit verification, and negotiation of pricing can take months.

Our #1 goal is to save you time, remove barriers, and let you focus on scientific achievement.

## END-TO-END PROCUREMENT SUPPORT FOR YOUR TEAM

**SCHEDULE A DEMO TODAY**

[biolabs.io/marketplace](https://biolabs.io/marketplace)  
[gomarketplace@biolabs.io](mailto:gomarketplace@biolabs.io)



**SIMPLIFIED  
CLOUD-BASED  
PROCUREMENT**

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# WHAT PEOPLE ARE SAYING

"BioLabs Marketplace has allowed us to expand our science and business by allowing us to focus on the science and business... Not focusing on the backend of the purchasing system which takes time and energy and not having to deal with directly with vendors."  
— Brad Price, Controller, Pandion Therapeutics

"They were a partner in that startup capacity where teams know what they need to do, they just have to figure out how to do it... BioLabs was a great partner right out of the gate."  
— Lester Gutshall, Lab Operations Manager, Century Therapeutics

"...Before I started the company, I had deeply worried that we would need to spend tremendous time and resources dealing with hundreds of vendors regarding accounts, ordering, shipping, and invoices. Thanks to Marketplace, everything turns out to be as easy as a few clicks..."  
— Mark Su, CEO of Retex Pharmaceuticals, Inc

**INNOVATE  
YOUR  
PROCUREMENT**

# SEE THE DIFFERENCE WITH MARKETPLACE

- **ESTABLISHED ACCOUNTS WITH 1,200+ SUPPLIERS**
- **DEDICATED SUPPORT TEAM WITH ONE-ON-ONE ASSISTANCE**
- **SIMPLIFIED MONTHLY BILLING**
- **DISCOUNTS WITH POPULAR LIFE SCIENCE SUPPLIERS**
- **INTERNAL REPORTING WITH APPROVAL SETTINGS**
- **50% OFF FEDEX DOMESTIC SHIPPING**



# START RIGHT AWAY WITH MARKETPLACE

## CONTACT US

### EMAIL:

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### LEARN MORE:

[biolabs.io/marketplace](https://biolabs.io/marketplace)